

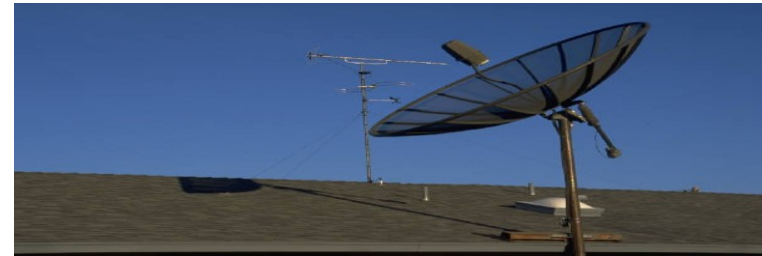
# Communicating to Influence

Delivering powerful messages, achieving great results

## Objectives

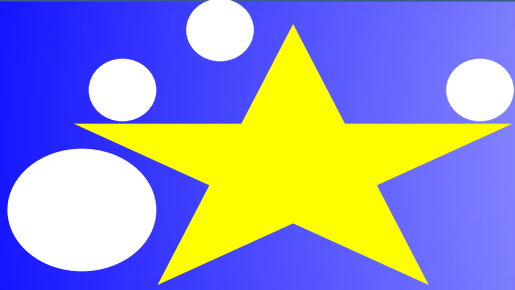
- Plan your communications
- Build relationships
- Improve questioning and listening skills
- Identify and use non-verbal behaviour
- Appreciate personality, experience, beliefs and values
- Use influential language

"Words are, of course, the most powerful drug used by mankind." - Rudyard Kipling



## Benefits

- Improved workplace communications
- Enhanced effective workplace
- Strong approach towards achieving goals



# Stellar Learning

